

EVOLUTION
MARKETS

Global Biomass Markets

EVOLUTION MARKETS: EXPERIENCED INTERMEDIARY FOR GLOBAL BIOMASS MARKETS

EVOLUTION MARKETS IS A PIONEER IN GLOBAL PHYSICAL ENERGY MARKETS. WE UNDERSTAND HOW TO MANAGE MARKET RISKS AND SUCCESSFULLY NEGOTIATE TRANSACTIONS. OUR ABILITY TO INNOVATE AND OUR UNRIVALED COUNTERPARTY NETWORK CAN GIVE YOUR FIRM THE EDGE IN BIOMASS MARKETS.

Evolution Markets helped develop trading markets for energy commodities ranging from coal to uranium, natural gas to biofuels. Our biomass market services leverage this deep experience to offer an efficient and clear route to market for producers and cost-effective procurement and risk management options for end-users.

From offices in London, Beijing, New York, and San Francisco, we serve a client base spanning five continents in a biomass market that is truly global. Our market professionals are highly adept at advising buyers and sellers on structuring cross-border transactions and negotiating deal terms to achieve maximum value and meet financial goals. We have a hard-earned reputation for innovation, having facilitated transactions with a variety of risk management structures.

Let Evolution Markets leverage its transaction expertise and market knowledge to meet your biomass trading and risk management needs.

EXPERIENCE
+ EXECUTION:
**ENERGY
MARKETS**

EVOLUTION MARKETS
PIONEERED COAL AND
URANIUM MARKETS – AND IS
NOW A LEADER IN DEVELOPING
MARKETS FOR BIOMASS.

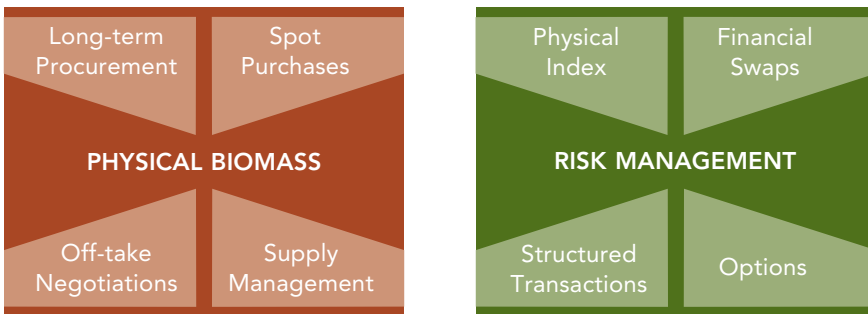
GLOBAL REACH

Evolution Markets helps clients execute spot and term purchases and sales of a variety of biomass products, including pellets, chips, agricultural biomass, and other woody biomass. We specialize in transactions for producers and end-users in Europe, North America, and Asia – and we have access to biomass supply from Latin America and Africa.

We are adept at structuring off-take transactions for producers seeking to broaden their market reach, including complex export transactions involving cross-border logistics. We work closely with end-users to source biomass feedstock meeting plant-specific specifications and sustainability standards.

Evolution Markets is also able to assist in executing strategies to manage price risk, including financial transactions cleared on exchanges and options transactions completed over-the-counter. We offer brokerage services to the full spectrum of market participants from producers and aggregators to utilities and generators, from energy marketers and banks to industry consultants.

Evolution Markets Brokerage Services*



* Includes both exclusive and non-exclusive mandates.

BROKERAGE AND STRUCTURED TRANSACTION SERVICES FOR BIOMASS MARKETS

Evolution Markets acts as an unbiased intermediary in global biomass markets. Our industry-leading market services provide clients efficient and cost-effective access to a global network of biomass counterparties. Simply put, we facilitate trades for our clients, while never taking a position in the markets we broker.

We have the deep market knowledge and transaction experience in global energy markets to create an efficient over-the-counter marketplace for biomass. We match buyers and sellers of biomass from around the world, cost-effectively securing off-take agreements and assisting in procurement of biomass feedstock. We also create innovative transaction structures such as back-to-back transactions and project-based options designed to meet our client's risk management needs.

Evolution Markets can help your firm meet financial goals and seize market opportunities.

BIOMASS SERVICE OFFERING:

Market Intelligence	<i>Make informed trading decisions based on transactions occurring in the market. Determine ideal pricing levels, set future production targets, manage biomass procurement.</i>
Transaction Advisory	<i>Guiding clients in understanding evolving global biomass markets, including how to transact and at what price. Assessing market opportunities and capitalizing on them.</i>
Introductory Brokerage	<i>Offering an efficient global marketplace for biomass. Introducing buyers and sellers, and assisting in negotiations to find the appropriate market price.</i>
Deal Structuring	<i>Responding to buyer and seller requirements for deal configuration and conditions. Positioning bid or offer for maximum appeal and to meet defined financial objectives.</i>
Risk Management	<i>Assessing price risk exposure and devising strategies for managing this risk. Utilizing options, financial swaps, and other innovative structures.</i>
Off-take Negotiations	<i>Leveraging market knowledge and deal expertise to help secure the most favorable terms available.</i>

COMPLEMENTARY SERVICES

The Biomass Markets' group also works closely with our award winning environmental brokerage desks to assist clients manage environmental compliance and take advantage of latent environmental assets. We help you meet environmental liabilities at the lowest possible cost and monetize excess carbon allowances and offsets. Evolution Markets serves all major compliance and voluntary global carbon markets.

Biomass facilities may benefit from unlocking the value of a project's renewable energy attributes. Evolution Markets has the industry's largest Renewable Energy brokerage, and the team specializes in facilitating trades of renewable energy certificates (RECs), as well as structuring power purchase agreements (PPAs) for renewable energy facilities.

Evolution Markets also conducts auctions using the proprietary Web-based EvoAuctionSM platform. Biomass sellers can use the platform to solicit and evaluate competitive bids. Buyers can conduct reverse auctions to efficiently source supply.

Contact Us

To explore how Evolution Markets can help you buy, sell, and manage risk in global biomass markets, contact us today:

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EVOLUTION MARKETS

ABOUT EVOLUTION MARKETS:

Evolution Markets Inc. provides strategic financial and industry-leading transactional services to participants in global environmental markets and the clean energy sector. Formed in 2000, Evolution Markets is an established leader in the brokerage of global physical energy commodities, including coal, natural gas, nuclear fuel, biomass, and biofuels. The company is also the green markets pioneer, leveraging its unrivaled experience and knowledge on behalf of participants in the global carbon, U.S. emissions, renewable energy, and weather derivative markets. Headquartered in White Plains, NY, Evolution Markets serves clients on six continents from offices in London, New York, San Francisco, and Beijing.

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