



 *The Intersection of Environment,  
Energy and Finance.*

**For Immediate Release**

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**Evolution Markets Launches Structured Transactions Services for  
Environmental and Energy Markets**

*-- New Business Line Will Help Companies Meet Sustainability Goals and Manage  
Energy Transition Market Risk --*

**White Plains, NY (February 10, 2022):** Evolution Markets announces the launch of a Structured Transactions Group dedicated to helping clients navigate the energy transition, manage climate change risk, and meet sustainability goals through innovative market-based offtake and risk transfer solutions. Leading the group's efforts is a veteran of North American energy structured transaction markets, Brian Beebe.

The new offerings will help environmental and energy market participants utilize longer-term offtake from carbon and green power projects, as well as mitigate natural gas and power risks associated with the transition to renewable energy sources or the impacts of global climate change. The Team will provide advisory and data services in support of client transactions, while leveraging Evolution Markets' industry-leading carbon, renewable energy, power, and natural gas brokerage teams.

"With the continued greening of our energy mix, increasing corporate net zero commitments, and the globalization of natural gas markets, corporations and other energy trading market participants are faced with ever more complex risks," said Andrew Ertel, President and CEO of Evolution Markets Inc. "The Structured Transactions team, leveraging our energy and environmental markets transaction platform, will help our clients, as well as consultants and advisors, navigate these waters through innovative offtake and hedging transactions."

The Structured Transactions team will work with renewable developers, consultants/advisors, investment funds, load serving entities, corporations, governments, lenders, and energy marketers to meet risk management goals. The group will offer a dedicated and tailored set of tools and technical services, including:

(more)



- Renewable energy power purchase agreements (PPAs and Virtual PPAs)
- Nodal and shaped hedging structures for renewable energy developers
- Carbon project financing structures
- Climate contingent energy commodity structured transactions
- Advisory and transaction negotiation services

Leading the Structured Transactions Group is Brian Beebe, who has more than two decades of experience in deal origination and derivatives sales in the North American energy sector. Prior to joining Evolution Markets, Brian was Head of Americas Origination at Swiss Re Corporate Solutions. He also held energy origination, structuring, and sales roles with Merrill Lynch Commodities, Trumarx Data Partners, Occidental Petroleum, and ACES. Mr. Beebe will work from Evolution Markets' Houston, TX office.

“Brian brings deep experience providing solutions in today’s energy market,” said Mr. Ertel. “He has tackled a broad array of client challenges ranging from integrating renewable energy resources, hedging energy price risk impacted by a warming planet, and meeting corporate sustainability goals in a changing energy landscape. He’ll be applying these lessons to the benefit of our clients.”

For more information on how the Structured Transactions Group can assist in meeting your needs, contact us at:

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**About Evolution Markets Inc.**

Evolution Markets Inc. provides strategic financial and industry-leading transactional services to participants in global environmental markets and the energy sector. Formed in 2000, the company has become the green markets leader, leveraging its unrivaled experience and knowledge on behalf of participants in the global carbon, U.S. emissions, renewable energy, and over-the-counter (OTC) oil, coal, natural gas, power, nuclear fuel, biomass, and biofuels markets. Based in White Plains, NY, Evolution Markets serves clients on six continents from offices in New York, Houston, and London. [www.evomarkets.com](http://www.evomarkets.com)

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